

# RENEWCELL



Re:NewCell AB (publ)  
Listed on Nasdaq First North Premier Growth Market  
Short name RENEW  
ISIN Code SE0014960431 Certified Adviser FNCA

Recognition  
Fast Company's World's Most Innovative Companies 2021  
Time Magazine 100 Best Inventions 2020  
Drapers Sustainable Fashion Awards 2020 (Shortlist)





# The fashion industry has sustainability issues

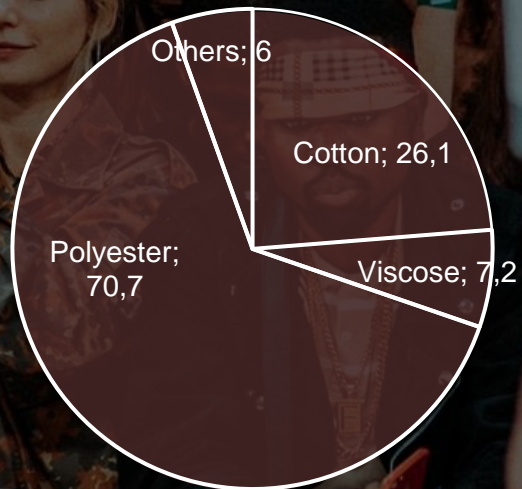
- A single pair of jeans needs up to 10,000 liters of water
- Polyester clothing causes 35 percent of ocean microplastics
- Every year, more than 200 million trees are cut down to make fabrics
- Less than 1 percent of clothes are recycled back into clothing



# With billions more yearning to express themselves through style, the challenge is amplified

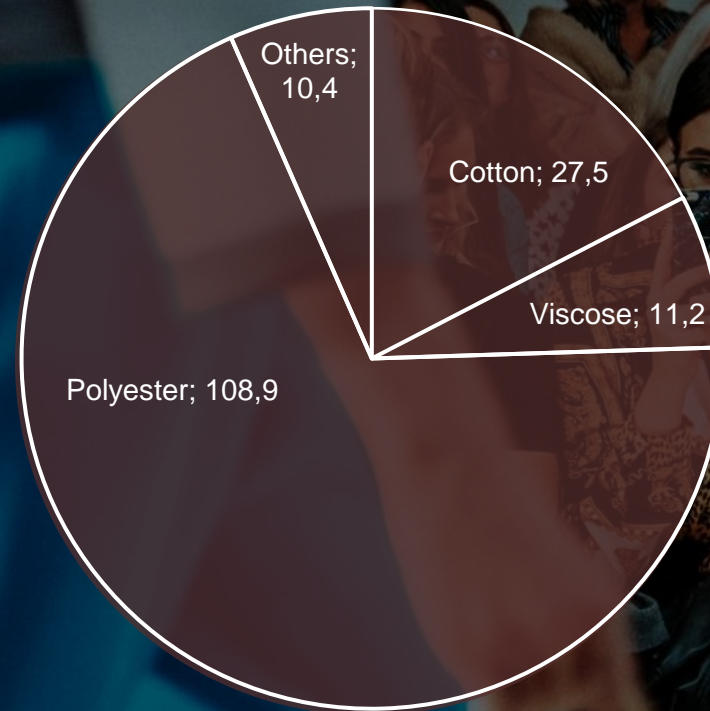
Global fiber market

~110 million tonnes



2019

~160 million tonnes



2030

# Most brands have committed to change, but how will it happen?

## H&M Group

“The fashion industry needs to move from a linear business model to a circular one”

**100%** recycled or other sustainably sourced materials **by 2030**

## INDITEX

“We conceive our sustainability project as a work in progress. A never ending task”

**100%** sustainable cotton, **100%** recycled polyester, and **100%** sustainable linen **by 2025**

## patagonia®

“We're In Business To Save Our Home Planet”

**100%** renewable or recycled materials **by 2025**



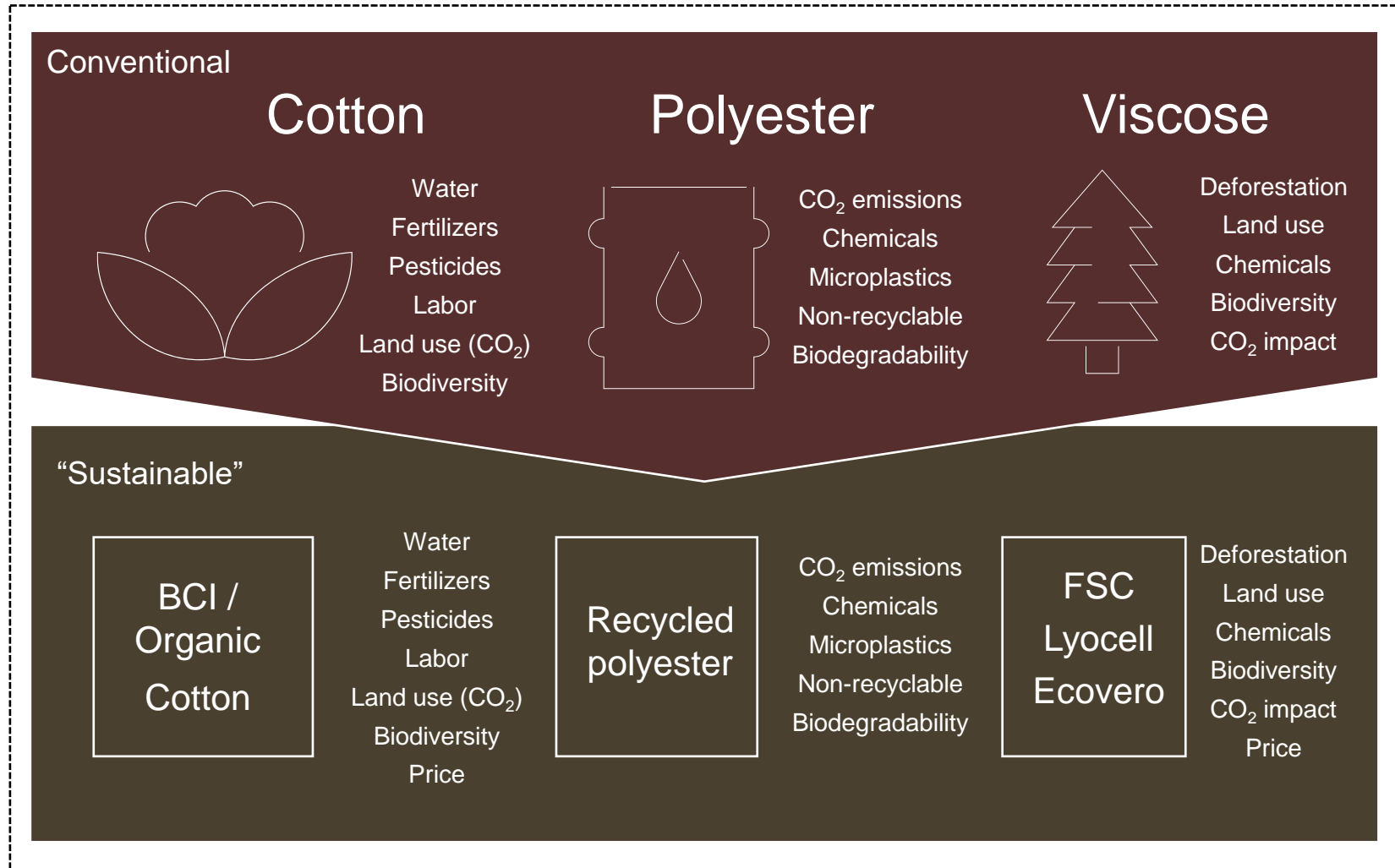
“Our ambition is to be a sustainable company”

**30%** reduction of CO<sub>2</sub> emissions in value chain **by 2030** and climate neutrality **by 2050**

# All available “sustainable” options have major drawbacks

Brands have committed to a transition in raw materials...

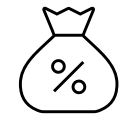
...but counting on existing options creates risk



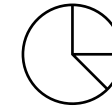
## Risks



Brand value



Margins



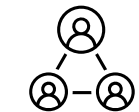
Market share



Financing



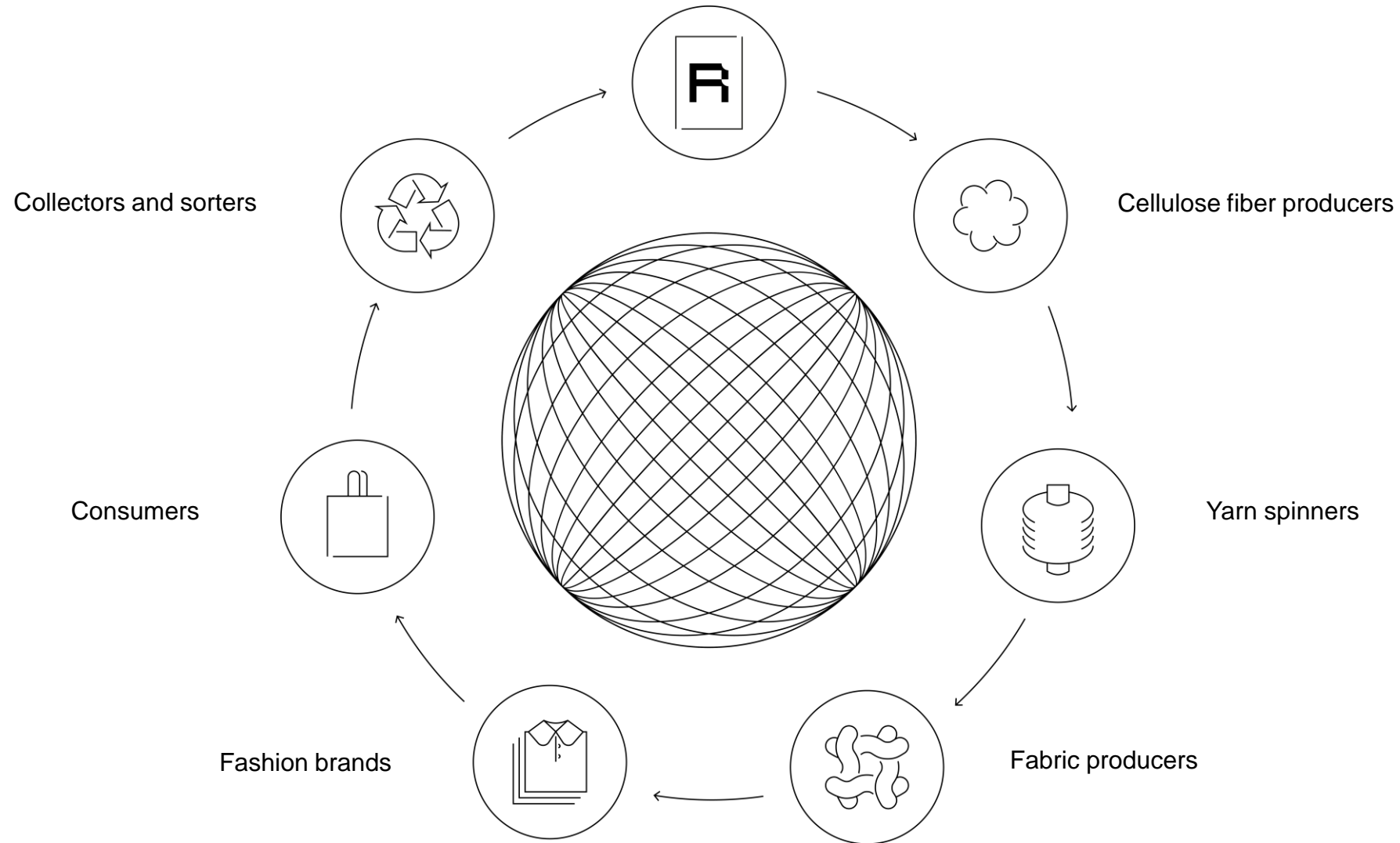
Regulation



Talent acquisition

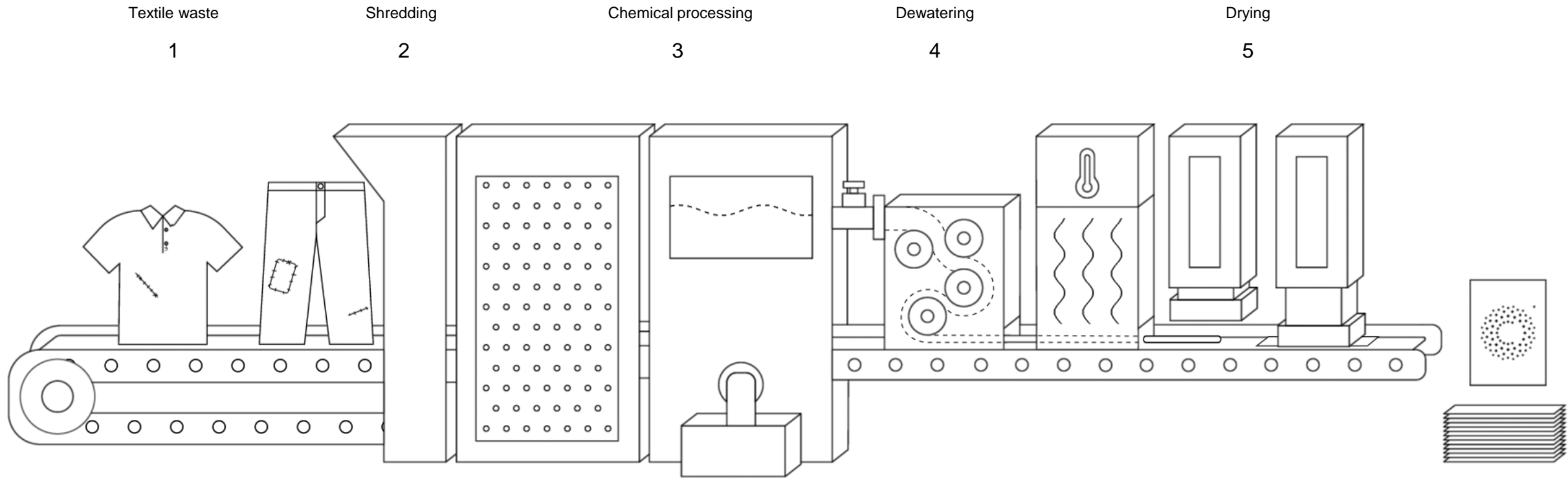


# Renewcell closes the loop on fashion

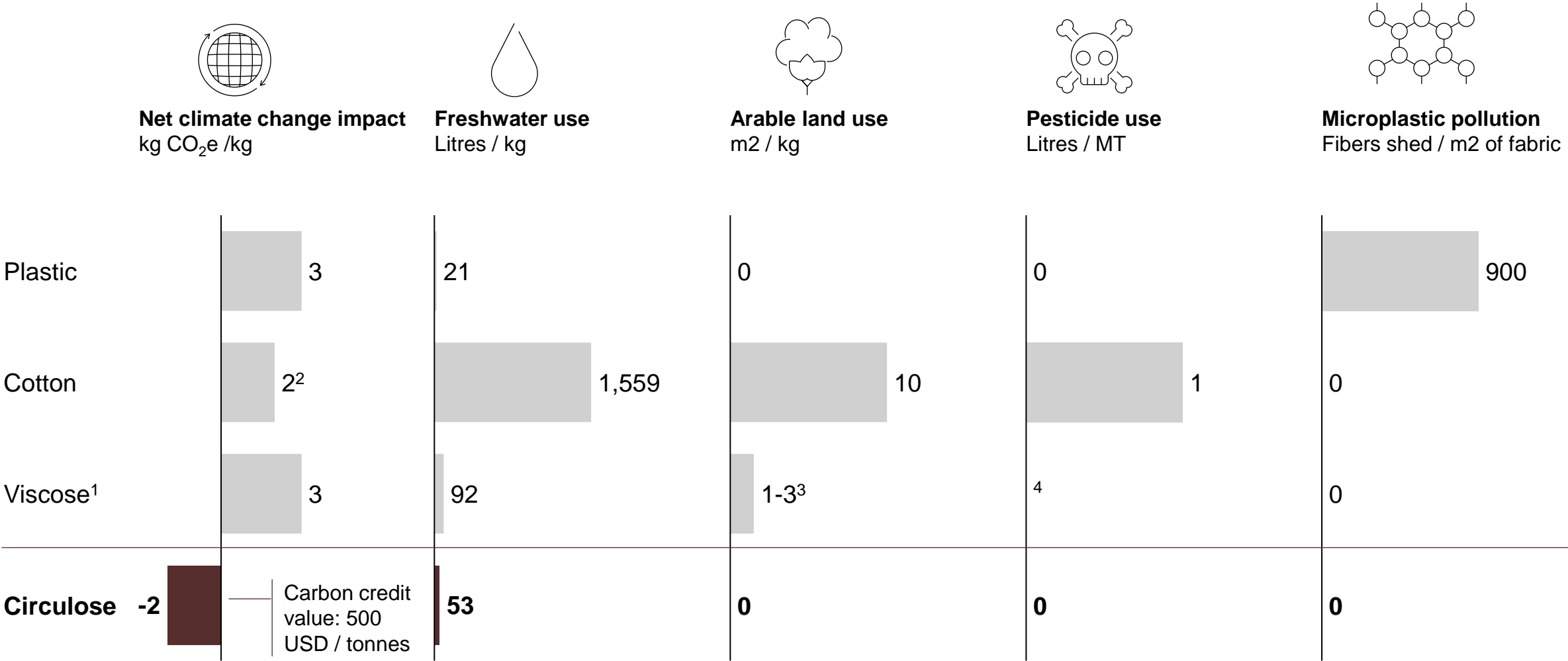


# A technology built on the legacy of Swedish industry

- Developed over the course of a decade by researchers at KTH Royal Institute of Technology, Stockholm, Sweden
- Multiple global patents held
- Key know-how kept as trade secrets



# We are going beyond carbon neutral



1. Non-cotton cellulosic; 2. CO2 impact from cotton ranging from 0.5-4 kg CO2 equivalents per kg fibers (excluding CO2 sequestered in the fiber), but it is not unusual with results up to about 6 kg CO2 equivalents, all based on 14 studies over 50 different production routes; 3. Indicative; 4. Information missing

Source: Niinimäki et al "The Environmental Price of Fast Fashion" Nature 2020, SCS Global Services; Cotton Campaign, Carney Almroth et al, " Quantifying shedding of synthetic fibers from textiles; a source of microplastics released into the environment" 2017, Wikifarmer, internal calculations



# Our next facility

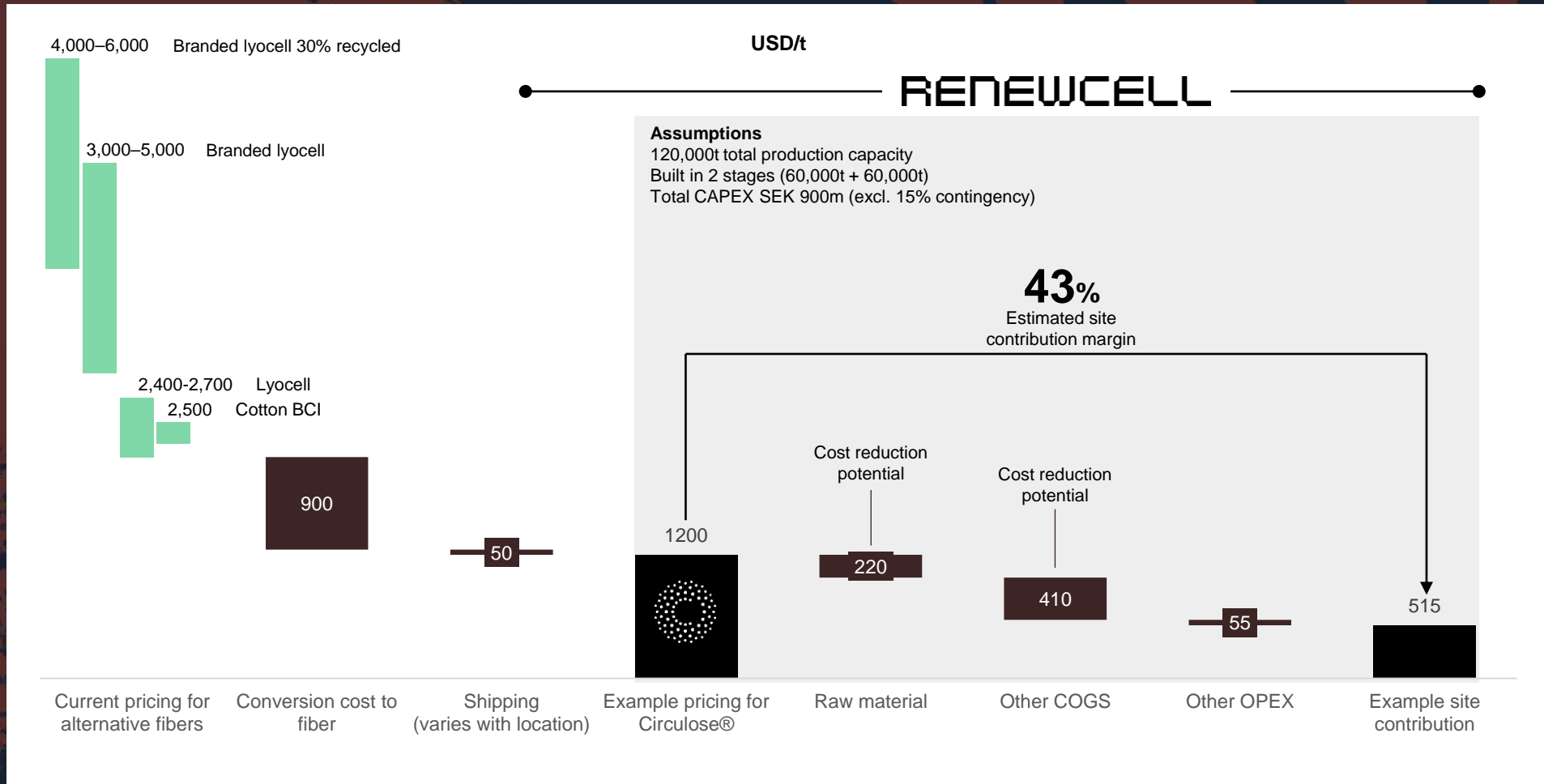
- Sundsvall, Sweden
- 60,000 metric tons capacity
- Brownfield site, co-located with SCA
- 100% renewable energy
- 1.5 billion SEK investment
- First of its kind in the world
- Commissioning H1 2022



Ortviken

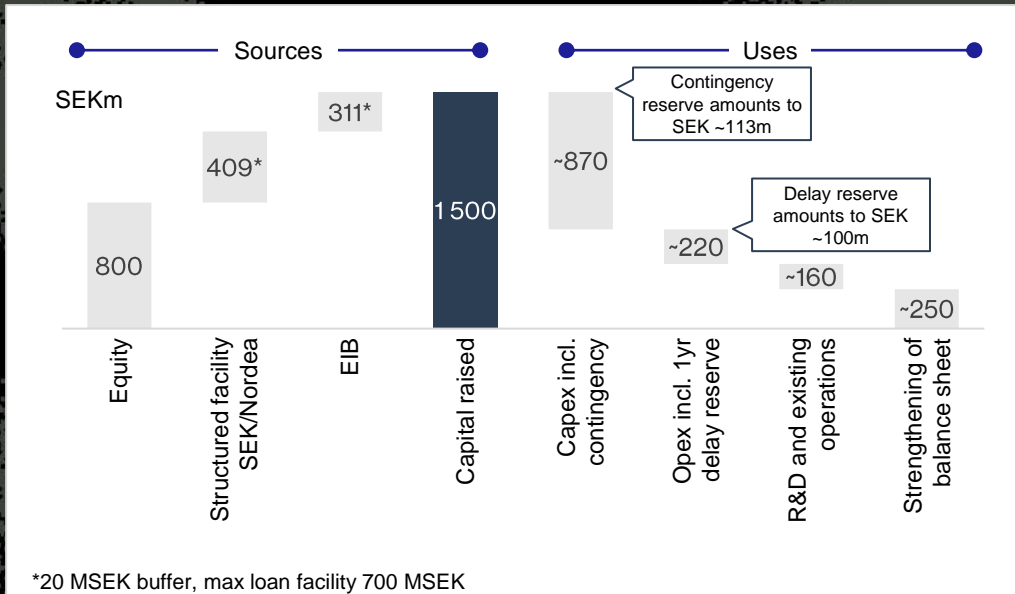


# Unit economics for a standard 120,000t plant



# Sources, uses and risk mitigants

Sources & uses and risk mitigants



Risk mitigants

Delay risk	<ul style="list-style-type: none"> <li>High in-house competence with project track record</li> <li>Installation experience from the Kristinehamn plant</li> <li>Utilities, logistics infra. and ground works in place</li> <li>Focus on installation of standardized machinery</li> </ul>
Cost overrun risk	<ul style="list-style-type: none"> <li>Contingency capex reserve</li> <li>12 months OPEX buffer in case of any delay</li> <li>Standardized pricing for equipment and machinery</li> <li>Utilities, logistics infra. and ground works in place</li> </ul>
Environmt. permit risk	<ul style="list-style-type: none"> <li>Environmental permit approved with immediate effect in Q2 21</li> </ul>

\*20 MSEK buffer, max loan facility 700 MSEK



# Financial and operational goals

## Goals 2026

Installed production capacity:  
250,000t

EBITDA margin:  
30%

Equity/asset ratio:  
50%

20 global brand launches  
with Circulose®

## Goals 2030

Installed production capacity:  
360,000t

EBITDA margin:  
> 30%

Equity/asset ratio:  
> 50%

30 global brand launches  
with Circulose®

## Q3 21 in brief: From preparations to construction and mounting of equipment

- Net sales of SEK 636K (328)
- Loss of SEK -24.5K (-15.9)
- Cash flow from operating activities SEK -31K (-13)
- Investments SEK 131K (0.3)
- Environmental permit for planned operations in Ortvikén, Sundsvall, valid with immediate effect
- First disbursement of EIB financing
- LOI signed with Kelheim Fibres and Levi's® Circular 501® launch announced October



# Main takeaways

1

Massive global demand for circular fashion.

2

Commercially proven 100% circular material.

3

Investing in rapid scale-up of capacity.





Q&A